

COMRESINVESTMENTS

A DIVISION OF SIMMONS ROAD ENTERPRISES, INC.

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REFERENCE: ALPHA OPPORTUNITIES INTERNATIONAL, INC.

Loan Workshop

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Acquisition of Operating Company

Buyer's Name _____

Buyer's Address _____

City _____ State _____ Zip Code _____

Contact Name _____ Title _____

Contact Number _____ Fax Number _____

Purchase Price of Business \$ _____ **Seller Note (if any)** \$ _____

Cash Equity from Buyer \$ _____ **Loan Request** \$ _____

The personal credit of the buyer is (if multiple buyers use best credit):

excellent _____ good _____ fair _____ poor _____

Personal Credit Scores of Buyer _____

Is buyer an operating Company or an Individual? _____

Does buyer have industry experience with respect to company to be acquired?

Yes _____ No _____ If yes explain briefly _____

The remainder of this worksheet is to be completed in reference to the company to be acquired:

Company Name _____

What does this company do? Manufacturer _____ Wholesale/Distributor _____
Service Business _____ Retailer _____ Explain details -

Acquisition

Company Address _____

City _____ State _____ Zip _____

This Years Projected Sales Volume \$ _____

Last Years Sales Volume \$ _____

Year Company Began _____

Total Accounts Receivable Now \$ _____

Accounts Receivable over 90 days old \$ _____

Total Accounts Payable over 90 days old \$ _____

Approximately how much is billed per month \$ _____

Credit terms extended _____

Is the business seasonal? _____

What % of sales are performed under contract with progress billing? _____

What % of customer base is outside U.S.? _____

What is current company net worth \$ _____

Estimate the liquidation value of the company inventory (exclude work in progress)

\$ _____

Estimate the value of the equipment if it were liquidated

\$ _____

(Note- furniture and telephone/computer equipment is not acceptable collateral)

If equipment has been appraised, for how much, what type appraisal (FMV, OLV, FLV, etc.) and when?

\$ _____ Type appraisal _____ as of _____

Appraised/estimated value of business owned Real Estate \$ _____

Acquisition

Estimated value of any other business assets \$ _____

Total secured debt against company now \$ _____

Does any customer account for more than 25% of A/R? _____

2005 Revenue \$ _____ 2005 Net Income \$ _____

2004 Revenue \$ _____ 2004 Net Income \$ _____

2003 Revenue \$ _____ 2003 Net Income \$ _____

Amount of backlogged orders now \$ _____

Currently making or losing money? _____

If making money, for how many consecutive months? _____

Are there accountant prepared financial statements? _____

If so, when does the year end? _____

What type statement (audited, reviewed, compiled) _____

Who is the company typically selling to?

Additional Comments, if any:

Signature of authorized representative

Print Name and Title

Date